

BREAKING NEWS



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Barney & Barney LLC's Bay Area Office Expands with Addition Brian Duke *Duke brings extensive experience in insurance and sales leadership roles*

Oakland, CA, January 6, 2012 – Insurance brokerage Barney & Barney LLC, one of the largest and longest-standing insurance brokerages in the U.S., welcomes Brian Duke to the firm's Bay Area office. Duke, who is serving as the office's Sales Leader, will be responsible for all aspects of sales leadership for the region. While concentrating on new business production, producer recruitment and overall sales leadership in the region, Mr. Duke will help to expand Barney & Barney's existing growth efforts.

"Over the course of the next few years, growing our Bay Area office is a top priority for our firm; Brian will be an integral piece of this equation," said Michael Mirsky, Principal and Managing Director of the firm's Bay Area office. "As our Sales Leader, Brian will be instrumental in developing new business in a time when new business is hard to come by. His understanding of our services and offerings, coupled with his straight forward approach, will help our firm continue to grow."

Brian began his insurance career with Aetna and then worked at Saylor & Hill Co. (which became Barney & Barney in 2008) for 4 years in the mid 1990s. After leaving Saylor & Hill, Brian worked for Marsh, ABD and Willis. Most recently, Brian was with Willis in a client management and sales role.

A graduate of Texas Tech University, Brian holds a Bachelor of Business Administration, Management degree. To read more about Barney & Barney, click here: www.barneyandbarney.com.

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Barney & Barney LLC is a California based privately held risk management and insurance brokerage firm providing solutions, services and products in commercial property and casualty insurance, employee benefits, workers' compensation, executive personal lines, and surety for the past 100 years. The firm also offers value added services in alternative risk financing, business continuity and loss control.