

# BREAKING NEWS



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## **Barney & Barney Recruits Top Talent, Recent College Graduates** *Growth continues with the influx of new Client Associates*

**San Diego, CA** – Barney & Barney LLC, one of California’s largest and longest standing insurance brokerages, has announced today its recent addition of 13 new sales associates throughout its three branches in San Diego, Orange County and the Bay Area.

“Barney & Barney continues to grow and this recruitment strategy is a key part of our growth,” said Managing Principal and CEO, Paul Hering. “We are proud to have been recognized as one of the region’s ‘Best Places to Work,’ and this reputation puts us in a position to be able to better attract talent.”

“Barney & Barney’s 92% employee retention rate means we have employees who have worked for us for decades. It’s rewarding to retain some of the best industry leaders while also standing at the forefront of training new people entering our industry. The experience and knowledge of longtime employees coupled with energy and creativity of recent college graduates gives Barney & Barney the competitive edge to provide innovative and effective insurance solutions for our clients,” concluded Hering.

Barney & Barney has averaged 12-18% growth over the last several years and is frequently recognized as a “Best Place to Work” and one of the “Fastest-Growing Private Companies” by the *San Diego Business Journal*.

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Barney & Barney LLC is a California based privately held risk management and insurance brokerage firm providing solutions, services and products in commercial property and casualty insurance, employee benefits, workers’ compensation, executive personal lines, and surety for the past 100 years. The firm also offers value added services in alternative risk financing, business continuity and loss control.